

Board of Directors Meeting

March 22, 2018 12:30 pm
Wildwood Boardroom

Board Chair: Cyrus Robinson

Location: Kids Central– Boardroom

Present: Mike Jordan, John Cooper, Matthew Ostrander, John Aitken, Shalonda McHenry-Sims, Gail Burry, Kevin Sheilley, Becky Schatt, Barbara Myshrall (minutes)

Board Members not Present: Jeff Dawsy, Rodney Rocker, Stephen Spivey, Chris Langley,

Guests: Paula Mealy, John Pridham, Britt Swain, Mary Jury, Jessica Gilbert

Quorum: Yes

Call to order 12:45 pm

I. Welcome and Introductions

Welcome and Call to Order at 12:30 pm

- Approval of Board Minutes from November
Motion to approve minutes was made by Mike Jordan, seconded by Kevin Sheilley, all in favor and unanimously approved.
- Approval of New Board Member – Kelly King– Becky introduced Ms. King to the board. Motion to approve Kelly King as a new Kids Central board member was made by Kevin Sheilley, seconded by Matt Ostrander, all in favor and unanimously approved.

II. President's Report

- a. Performance
John reviewed the performance and provided a status on measures worth noting. Our performance isn't remarkable but is doing well.
- b. The Centers
We have a scorecard for all case management agencies and The Centers has been struggling and is currently on a corrective action plan. They are starting to show some improvements in performance. Shalonda provided an update on The Centers' performance. Robin Lanier, our QA Director, is on-site at The Centers and is the Acting Director. We are hopeful they will turn around performance and we will not have to put their contract out for rebid. Shalonda reported that they were having issues in court along with performance and Robin reports that things have improved in court, as well.
- c. Legislative Update
There wasn't a lot of major changes this year. The new funding allocation model finally passed. We made adjustments in the fall that was supported by all CBCs. John explained the new formula and said he believes it will leverage existing resources and allocate funds more fairly. There was no new revenue in the system this year. We anticipate our budget this year to be the same as last year.
 - a. Policy
Kinship and Family Finding bills were passed. Not a lot of policy changes for us.
 - b. Budget
They put \$20M to cover the deficits this year. Each of the CBC's should be made whole. Although there is no new revenue for next year, the legislature did put in \$15M of risk funding

Board of Directors Meeting

March 22, 2018 12:30 pm
Wildwood Boardroom

for next year which should help us leverage for new funding. The current fiscal year had \$5M at the back of the bill funding.

d. Opioid Litigation

John explained that there is a push across the country to sue Big Pharma over the opioid crisis. Kids Central joined the suit. We believe we can show some cost and received some compensation outside the state of Florida's claim (which we would never see any money from). There is little to no risk and no cost to join the litigation.

e. Family First Act – Federal Legislation

John reported this was passed and signed by the President. This puts restrictions on the length of time and the types of kids that can go into group care. We did not like the restrictions. We have approximately 130 kids in group care. Anything after 2 weeks has to have a complete review. The legislation does not go into effect until 2019.

f. Diversion Redesign

In 2012 and 2013 we started the redesign of our diversion program. We selected 4 service programs to include in our diversion program. We found that with the increase of kids in out of home care, our resources are stretched. We don't think the CPIs are using the full array of services we are offering, and we recently learned that we have 2 providers working with a family at the same time and they were not communicating. We have 5 contracts performing services. John wants to consolidate the 5 providers into a single entity. This would allow the investigators to make the referrals to us and then we would decide the level, type and frequency of intervention. We want to bring it inhouse vs. contracted providers. We can accomplish this for approximately \$2.5-2.6M. Steve Spivey is not here today but does not agree with this approach. It increases our risk and exposure but we have a lot more control, continuity. There would be an administrative cost for a single provider. We would house them in this building. We would like to bring it in house however, if the board doesn't like that idea, we would put it out to bid with one provider.

A motion was made by Matt Ostrander to move forward and bring the diversion services inhouse. There was a brief discussion. Kevin Sheilley shared Steve's concern about risk, however Matt indicated that he would rather manage our own risk. Kelly abstained from this vote due to her limited knowledge and background on the subject. Dr. Jordan seconded the motion, all in favor and unanimously approved.

III. Operations Report

Shalonda provided a report on Operations, Independent Living and Prevention. We are working towards our goal of 100 homes and we are currently at 53 homes. We are confident that we will reach the bottom tier measure. We lead the region with retention of foster homes and are the only CBC to have a positive net-gain in foster homes.

Junior League did an event for us recently. Marissa Thames, a previous board member, is President of Junior League and she contacted John to brainstorm some ideas where they could assist. If we become their official partner for the next 2 years, they will assist in recruitment, they will sponsor families, and Marissa suggested offering daycare for a night out for Foster Parents.

Shalonda reported on the Selfless Love Foundation and the program, Family Match. There are several CBCs that have registered since Feb. 15. We are leading in the number of families that are registered. It also matches our kids against families anywhere in the state of Florida. We had 93 adoptions as of February. There is an additional 15 that are waiting. Our goal is 175 so we have some work to do to reach that goal.

Board of Directors Meeting

March 22, 2018 12:30 pm
Wildwood Boardroom

Independent Living has been marketing the Birthday Bonanza. This is another huge event. In addition to the \$50k they gave us last year they have provided additional funds for the Birthday Bonanza. We are also planning for the graduation in June.

IV. Financial Report

Matt reported that we are carrying forward a \$2M deficit and we anticipate the back of the bill funding to make up for all or close to all of that amount. John Aitken indicated that the financial statements are available along with the amended operating budget. There is a budget comparison that is based on actual expenses thru December. We expect to pay double the amount in out of home care expenses than 5 years ago.

Matt reported that we've accumulated enough cash (close to about \$1M) and we are entertaining some investment options. The Finance Committee recommended using some investment options and wants to start taking meetings to confer with financial advisors. We've been researching best practices for nonprofits. The Finance Committee will review at the next meeting and then submitted to the board.

Amended 2018 Operating Budget

The Finance Committee recommended approval of the Amended Budget. The motion was seconded by Becky Schatt, all in favor and unanimously approved.

V. Committee reports

Audit Committee

Nothing to report.

Community Development Department

Kevin reported that the Junior League held an event for us in February and raised just over \$9,500. Community Affairs is very busy over the next couple of months. He reported on the Pinwheel Gardens and upcoming events.

Gail explained what the HALO event is all about. She collected money for the gift basket from the board. Gail encouraged everyone to attend.

Kevin passed out the board fundraising packets for the Casino Royale event. He asked for the board's help to sell tickets by selling the 4 tickets that are included in the packet. This event is May 4, 2018. We have a special rate for the night being negotiate at the Hilton. Jessica will send out an email once we know.

Executive Committee

Cyrus reported that the items covered at the last Executive Committee have been covered here today.

VI. Media Clips

Media Clips were provided in advance in the board packet.

VII. Unfinished

VIII. Public Forum

None.

Motion to adjourned by Kevin Shielley, seconded by Mike Jordan, all in favor, adjourned at 3:10 pm

Board of Directors Meeting

March 22, 2018 12:30 pm
Wildwood Boardroom

The annual retreat will be from 10-2pm.

Motion to adjourn was made by Matt Ostrander and seconded by Kev Sheilley, all in favor.