

Board of Directors Meeting

July 25, 2019 12:30 pm
Wildwood Boardroom

Chairman: Mike Jordan

Location: Kids Central– Board Room

Present: John Cooper, John Aitken, Paula Mealy (minutes), Kelly King, Mike Jordan, Shalonda McHenry-Sims, Mark Wickham, Rodney Rocker, Gordon Johnson, Kevin Sheilley, Sandi Moore, Tom Ranew

Board Members not Present: Lance Kinney, Chris Langley, Cyrus Robinson

Guests: Courtney Barnett, Mike Ransaw, Barbara Williams

Quorum: Yes

Call to order July 25,2019 at 12:35 pm

I. Chairman's Remarks - Introductions

- a) Approval of Board Minutes from May – Kevin moved to approve, Rodney seconded the motion. All were in favor and unanimously approved.
- b) Board Member Recruitment – Janice Johnson (prior CEO at KCI) John Cooper ran into her and she was interested. She will contact John when she returns from her retirement vacation. Mike talked to Bobby James (previous Board Member) to consider returning. He is very interested but wants to hold off until after his hip surgery in August. Mike will invite him to join after his surgery. Mike discussed what qualities we seek in new Board Members. Gordon has a candidate he will pass onto Paula so that an application can be sent. We want to focus on Hernando and Citrus County representation. Mike suggested a goal of 5 new members this year and asked for the Board to commit to that goal. Kevin suggested we need talent to raise funds, represent their area, spread the word in their community about our kid's needs, and someone who can bring finances to the organization. Mike asked for a motion to bring 5 members in to the Board. Kevin moved Kelly seconded all were in favor.
- c) Attestations and 990 forms were distributed by Paula to Board members who were present and have not yet completed the documents.
- d) Community Investment – Part of our responsibility to our community is to use our unrestricted funds to assist other organizations within our community. Ideas of how to invest some of the funds were discussed. Programs we have supported in the past include Equine programs, Boys and Girls Clubs, and Kimberly's Cottage. Mike asked how much money should we consider using for this purpose? John Aitken suggested we could consider up to \$100K without even dipping into the reserve. Gordon asked how to determine the allocation of funds across the various organizations considered. John suggested a few possible amounts and organizations, commenting that our contributions will help us in our mission by us helping them. In other words, the board will pick organizations that align with our mission. The Board is in agreement with the idea but requested further details in 2 months at our next meeting. Mike motioned that we should move forward with a community investment Strategy plan. Kelly seconded the motion. All were in favor and unanimously approved.
- e) Education Schedule was distributed showing the department that will present to the Board at each upcoming meeting.
- f) Board Support of KCI Events – Mike asked that we have a minimum of 4-5 board members at each KCI event, especially HALO (04/25/20), CARE Awards (10/18/19), and Casino Night (Date TBD). Note that these are revised dates.

Board of Directors Meeting

July 25, 2019 12:30 pm
Wildwood Boardroom

II. President's Report

- a) Performance (KCI May and June Scores) – May and June CBC06 is in red. CBC05 is in Yellow. This will continue to be an issue until we either get more funding or fewer children come into care. We are \$6m underfunded. Some agencies are worse off than us. We serve more kids than our peer agency who received millions in funding more than we did. We are currently funded at \$30M.
- b) Meeting with Secretary Poppell – John has been working with a group on a new funding model and has recently presented 3 options to Secretary Poppell. The Secretary is willing to move money so that the funding is more equitable across agencies. Agencies are generally opposed to moving money away from one agency to give it to another. Secretary Poppell stated it does not make sense to have the variations that exist and have existed for the last 16 years. He wants a model that will incentivize each organization. The first option utilizes the existing FCC model with modifications that show KCI is \$90m short of funding. Miami is the only area that would lose money in that option. Miami has half of the delegation, so they have always done well with distribution of allocated funds. The second model would build a cost calculator and gradually fund agencies through the year. The third option was the existing model with a few tweaks.

Mrs. DeSantis wants to create a state-wide foster campaign with John Cooper leading it. There is no plan yet, but suggestions were made that state-wide campaigns usually do not work. A case in point is the ALLPRO-DAD campaign, which has yielded no fruit at all.

The Case Management practice model was also discussed as there are many issues that need to be addressed with that model as well.

- c) Legislative Update (Funding Model Workgroup) – Discussed above.
- d) Balance Scorecard FY 18/19 Review - John reviewed our final measures for the year and selected a few to highlight. 102 new homes were licensed, achieving the middle tier goal. It was a significant achievement given our previous year resulted in 91 new homes. 60 new Teen beds were licensed exceeding the top tier goal of 40. 96.78% of our youth completed the required number of dental visits, achieving the middle tier goal. We did not achieve the Cost Savings goal associated with Permanency and Reunification. We did save \$154, 226, but the bottom tier was set at \$230,000. The number of children coming into care, case plan extensions, and the number of large-sibling groups coming into care continue to make this a measure a challenge. We did meet the bottom tier for the net revenue generated through donations and fundraising. In total we achieved a score of 81 out of a possible 100 points.
- e) Guardian Assistance Program and Level 1 Licensing - John provided additional details about the program. The IVE waiver is going away – We do have a lobbyist trying to get us an extension on the waiver. It's not likely to be successful. GAP has 2 components. The first is to license relatives/non-relatives at a level 1. We have established a 45-day target to achieve licensing. It only requires 2 hours of training online. Some state standards are relaxed, as the care-takers are not strangers to the kids. (Example: square footage requirement is eliminated). 2. Once 6 months of board payments are received, they move to permanent guardianship (GAP), and the case closes.

Board of Directors Meeting

July 25, 2019 12:30 pm
Wildwood Boardroom

- f) IV E Waiver Sunset – Federal Activities – discussed above
 - g) Marion Hospital – Beacon Point – Marion Hospital acquired a property and they will lease it to Freedom Clinic to do medical, dental, vision, and behavioral health checks. They offered part of it to KCI for our use. John Cooper stated we will look at the building to see if it makes sense for housing our Neighborhood projects.
- III. Operations Report
- a) Out of Homecare Update - Per Shalonda, 20 adoptions have finalized of our 270 goal for the new year. Regarding statewide retention of foster homes – we are one of only 3 CBCs who saw a net increase in foster homes.
 - b) Diversion and Prevention Update – Sasha Henderson, our guest speaker at the last board meeting has made wonderful progress and has been able to reunify with her 6 children.
 - c) Family Preservation Presentation – Courtney presented the organization overview and responsibilities. The department served our community families as follows: Nurturing Parenting/306 families served with 629 children, Parenting Journey/ 126 parents served with 250 children, Family Group Decision Making/ 189 families served with 409 children, Family Connections/ 115 families served with 243 children, CTS Staffings/ 784 families served with 1521 children, Parent Needs Assistance/115 families served with 209 children, Safety Management/ 154 families served with 322 children, and Prison Babies/134 Mothers served with 112 babies kept out of care.
- IV. Financial Report
- a) Finance Committee Report (June) - Kevin moved to approve, Gordon seconded the motion. All were in favor and unanimously approved. The level of Out of Home payments is the only continuing challenge.
 - b) May Financials – Kevin and John Aitken reviewed - no questions to address
 - c) June Financials (Prelim) – Kevin and John Aitken reviewed. John stressed that June financials are preliminary. No questions to address.
 - d) Operating Budget - John reiterated that this is a preliminary operating budget. It still has a projected deficit of \$1.1 to \$1.2M unless more dollars come in or there are fewer kids in care. It's also difficult to predict how many kids will come in to the GAP program, so estimating that part of the budget is tough. Kevin moved to approve the preliminary budget. Kelly seconded the motion. All were in favor and unanimously approved.
- V. Committee Reports
- Audit Committee – No report
 - Executive Committee Report (June) – reviewed with no comments
- VI. Community Development and Media Clips – Mike again emphasized the need for Board representation at KCI events. Many events are coming up as discussed previously. The date for Casino Night has not yet been solidified. Our web site refresh is also still in progress.

Board of Directors Meeting

July 25, 2019 12:30 pm
Wildwood Boardroom

VII. Board Development – Discussed in section Ib.

VIII. Unfinished Business / New Business - None

IX. Public Forum - Nothing to discuss

Next Meeting – September 26, 2019 12:30 p.m. – 2:00 p.m.

Wildwood Boardroom, 901 Industrial Drive, Suite 200, Wildwood, Florida 34785

Meeting adjourned at 1:57pm